

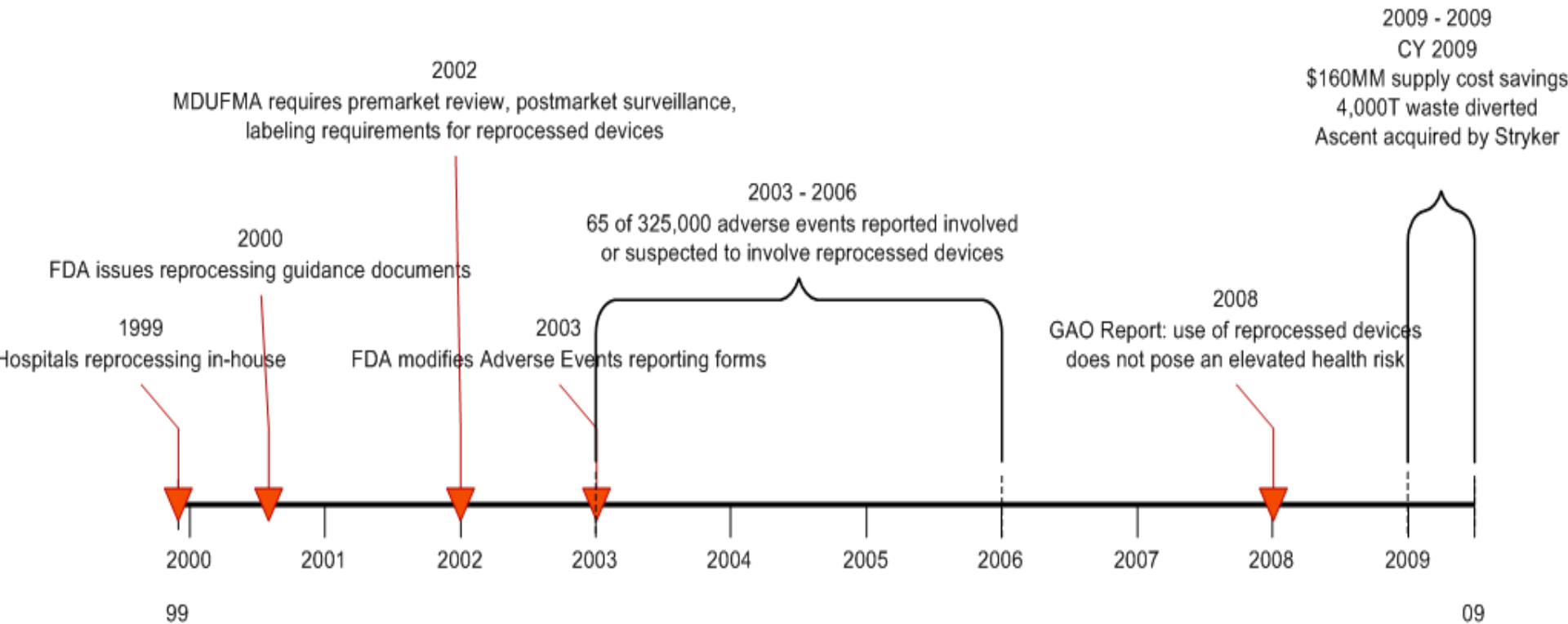
Reprocessing as a Key Sustainability Pathway

Real Sustainability in Healthcare

Sustain

REMEMBER TO REPROCESS

Reprocessing Timeline

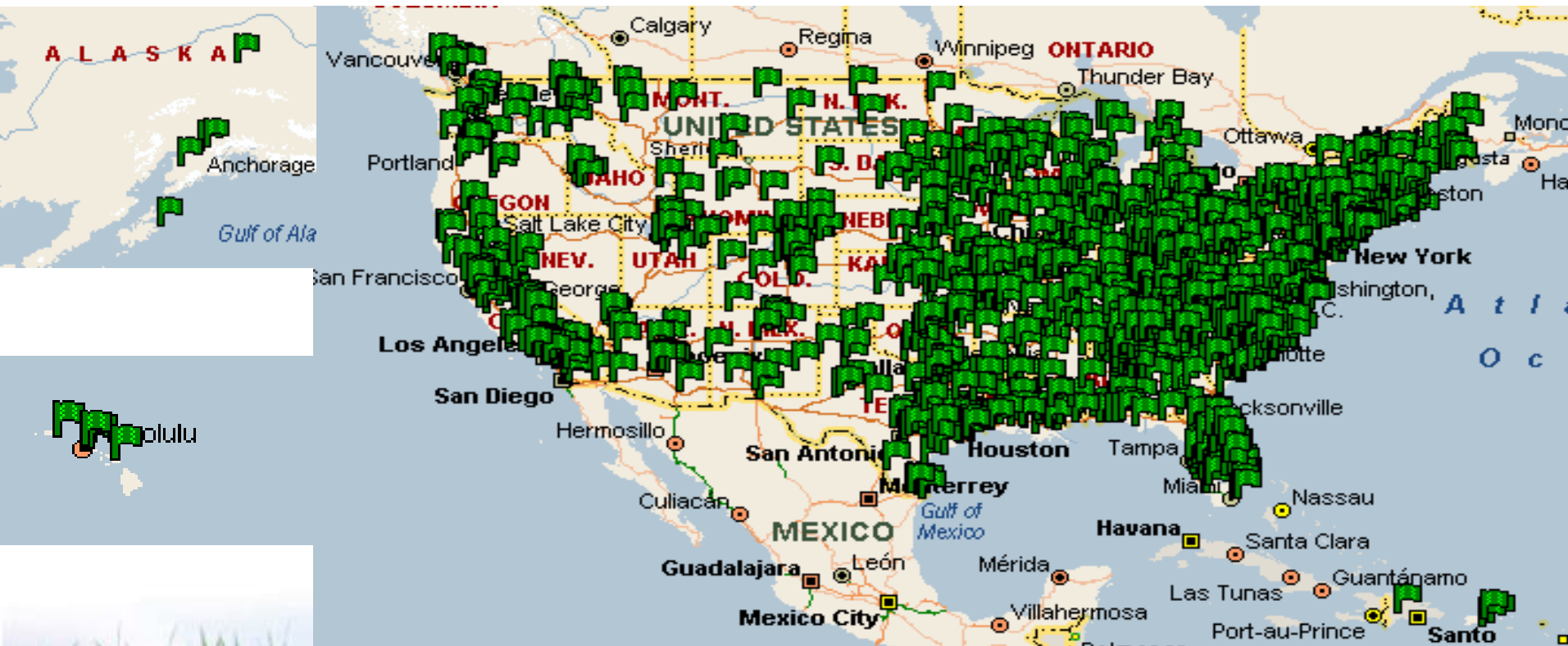


Reprocessing benefits

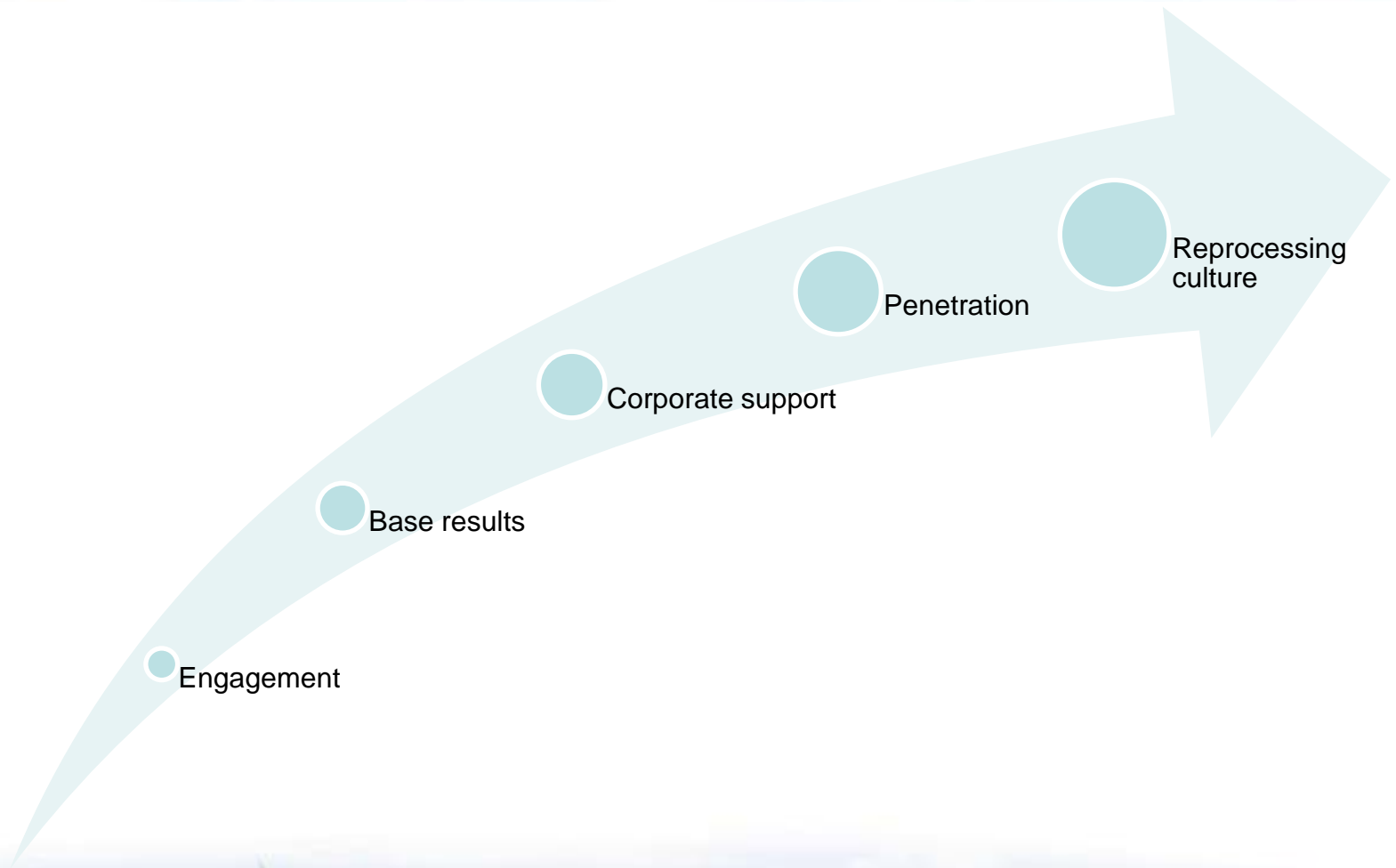
- Quality and safety
 - Substantially equivalent to original devices
 - Safety record impeccable
- Environmental footprint
 - Reduced by thousands of pounds annually
- Cost savings
 - Substantial, even for smaller hospitals
 - New hospitals can expect savings of \$100K
 - After 3 years, savings at \$300K to \$1M
 - Savings used for investments, hires, sustaining quality

Who is Reprocessing?

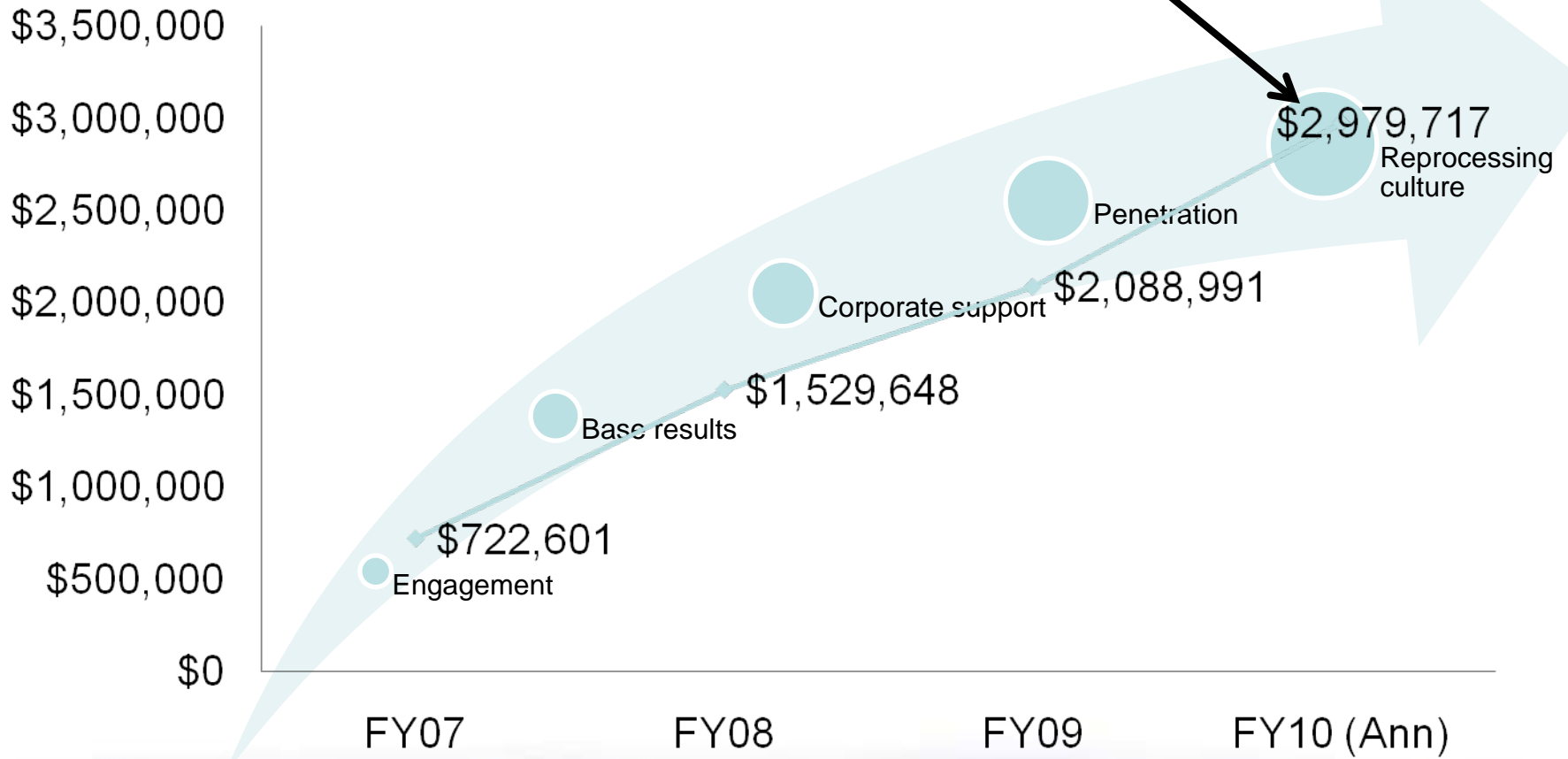
Nearly 2,000 Hospitals Nationwide
95% of US News & World Report's Honor Hospitals



Reprocessing and the Hospital

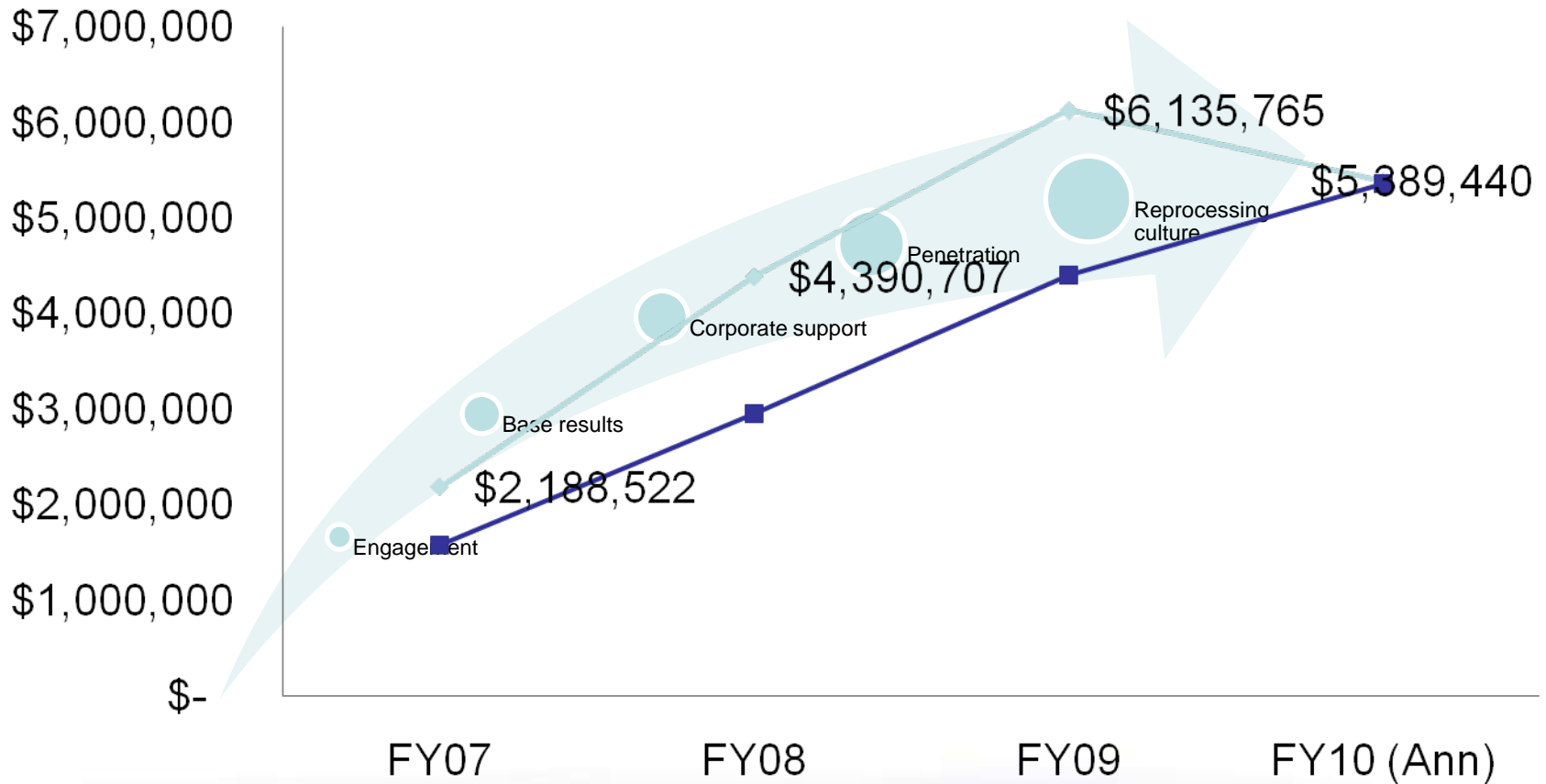


Reprocessing Culture Example A – “Sustainability Showdown”



Reprocessing Culture

Example B – “Stop Light Report”



Best Practices

- Proper Planning
- Tangible, Measurable Goals
- Executive AND Surgeon Support
- Program Champions
- Regular Program Reviews
- Open Dialogue

How to get started

- Use proven tools for implementation
- Get strong champions
- Make this a corporate initiative
- Create accountability

How to move beyond basic results

- Awareness programs
- Sustainability showdown
- Stoplight report
- Reprocessing as a focus area
- Sharing the results
- Incorporating reprocessing as a merit practice